

Securities, Commodities, and Financial Services Sales Agents (41-3031)

Occupation description: Buy and sell securities or commodities in investment and trading firms, or provide financial services to businesses and individuals. May advise customers about stocks, bonds, mutual funds, commodities, and market conditions.

Employment and Job Openings

	Average employment			Average annual openings		
	2010 estimate	2020 projection	Percent change	Growth	Replacement	Total
Alaska	291	342	17.5	5	8	13
United States	312,200	359,700	15.2	4,750	8,620	13,370

Job outlook

Alaska: Alaska's employment growth is strong with high employment opportunities. [Read more.](#)

2013 Wages ?

	Mean Wage and 95% Confidence Interval			Wage by Percentile		
	Low	Mean	High	10th	Median	90th
United States	n/a	49.28	n/a	15.52	34.92	0.00
Alaska	25.30	39.82	54.34	17.81	23.72	(1)

(1) indicates an hourly wage greater than \$90, or an annual wage greater than \$187,200.

Labor Force Indicators

2012 Worker Characteristics

Total workers	Nonresident workers	Percent nonresident	Percent age 45 plus	Percent age 50 plus
240	11	4.6	33.0	21.9

2012 Potential Supply

Qualified but working in another occupation	135
Currently employed in a lower paid occupation	85
UI claimants previously working in occupation	17

2012 ALEXsys Employment Data

Number of registrants	354
Number of job position postings	37
Ratio of registrants to job position postings	9.6

Typical Entry-level Education, Experience, and/or On-the-job Training

Education: Bachelor's degree

Work experience: None

On-the-job training: Moderate-term on-the-job training

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